## **Summary Tables**

The following five pages are one-page financial summaries of the whole farm analysis sorted five different ways. A group of the most meaningful factors are highlighted here when the farms are sorted as follows:

#### **Financial Summary by Net Farm Income**

This table summarized whole-farm financial performance by net farm income. Farms are categorized into 5 groups from low to high net farm income.

#### Financial Summary by Farm Size (Gross Farm Income)

This table summarizes whole-farm financial performance by size of farm. Farms are categorized based on gross farm income.

### Financial Summary by Farm Type

This table summarized whole-farm financial performance by debt level. Farm type is assigned based on greater than 70 percent of sales from that commodity or combination of commodities.

#### Financial Summary by Debt To Asset Ratio

This table summarized whole-farm financial performance by debt level. Farms are categorized based on total farm and non-farm Debt To Asset Ratio.

#### Financial Summary by Age of Operator

This table summarized whole-farm financial performance based on age of the primary operator.

# Financial Summary by Net Farm Income of 48 Farms with at least one full-time operator (based on 2000-plus hours)

This table summarized the whole-farm performance of 48 farms that reported at least 2000 hours of operator labor. The remainder of the farms in the database all reported less than 2000, classifying them as part-time operations.

(Farms Sorted By Net Farm Income)						
	Avg. Of					
	All Farms	Low 25%	25 - 50%	50 - 75%	High 25%	
Number of farms	66	16	17	16	17	
Income Statement						
Gross cash farm income	305,299	150,774	207,758	336,169	519,223	
Total cash farm expense	252,320	139,316	169,244	266,764	428,159	
Net cash farm income	52,979	11,458	38,514	69,405	91,064	
Inventory change	2,622	-19,346	-11,511	-8,300	47,711	
Depreciation and capital adjust	-17,232	-8,344	-10,942	-20,110	-29,181	
Net farm income	38,369	-16,232	16,061	40,995	109,594	
Profitability (cost)						
Labor and management earnings	15,363	-29,238	-1,973	17,229	74,469	
Rate of return on assets	4.2 %	-2.5 %	0.6 %	3.7 %	9.8 %	
Rate of return on equity	3.8 %	-12.6 %	-2.2 %	2.7 %	12.2 %	
Operating profit margin	12.0 %	-10.9 %	1.9 %	10.4 %	22.4 %	
Asset turnover rate	35.2 %	23.0 %	29.8 %	35.4 %	44.0 %	
Liquidity						
Ending current ratio	1.88	1.16	1.37	2.01	2.56	
Ending working capital	82,615	11,954	31,947	83,705	198,761	
End working capital to gross inc	27.1 %	7.9 %	15.4 %	24.9 %	38.3 %	
Term debt coverage ratio	218.7 %	186.8 %	121.9 %	247.4 %	251.6 %	
Expense as a percent of income	82.1 %	105.9 %	86.0 %	81.9 %	75.6 %	
Interest as a percent of income	4.0 %	10.9 %	4.3 %	3.5 %	2.6 %	
Solvency (market)						
Number of farms	66	16	17	16	17	
Ending farm assets	915,330	690,684	666,777	855,724	1,431,415	
Ending farm liabilities	260,893	274,253	247,679	220,510	299,539	
Ending total assets	1,010,013	806,140	752,144	942,441	1,523,359	
Ending total liabilities	268,578	292,743	250,178	225,949	304,355	
Ending net worth	741,435	513,397	501,966	716,492		
Net worth change	44,796	10,962	30,085	33,357	1,219,004	
Ending farm debt to asset ratio	29 %	40 %	37 %	26 %	102,117 21 %	
Beg total debt to asset ratio	28 %	37 %	35 %	25 %	22 %	
End total debt to asset ratio	27 %	36 %	33 %	24 %	20 %	
Nonfarm Information						
Net nonfarm income	23,030	45,460	19,104	16,764	11,743	
Farms reporting living expenses	17	43,400				
Total family living expense	29,184	29,422	6	3	4	
Total living, invest, & capital	40,802	39,882	37,241 41,227	-	24,348 56,182	
Crop Acres						
Total acres owned	115	244	444	100	107	
	415	311	411	436	497	
Total crop acres	655	475	549	721	869	
Total crop acres owned	235	196	191	164	381	
Total crop acres cash rented	204	203	166	124	317	
Total crop acres share rented	217	76	193	433	171	

#### Financial Summary Missouri Farm Business Management Analysis Program (Farms Sorted By Net Farm Income)

2003 Annual Report of Missouri FBMA Farms

(Farms Sorted By Gross Farm Income)							
	Avg. Of All Farms	Less than 50,000	50,001 - 100,000	100,001 - 250,000	250,001 - 500,000	500,001 - 1,000,000	
Number of farms	66	14	8	19	17	5	
Income Statement							
Gross cash farm income	305,299	26,867	77,483	167,287	347,175	656,159	
Total cash farm expense	252,320	27,890	53,443	127,314	267,415	497,168	
Net cash farm income	52,979	-1,023	24,041	39,973	79,760	158,991	
Inventory change	2,622	6,987	-6,206	9,030	9,842	-56,879	
Depreciation and capital adjust	-17,232	-3,027	-8,078	-2,256	-26,792	-43,567	
Net farm income	38,369	2,937	9,757	46,746	62,810	58,545	
Profitability (cost)							
Labor and management earnings	15,363	-2,185	-5,932	30,640	27,015	11,940	
Rate of return on assets	4.2 %	-2.6 %	-1.0 %	7.2 %	4.9 %	2.5 %	
Rate of return on equity	3.8 %	-8.7 %	-1.7 %	7.9 %	5.2 %	0.7 %	
Operating profit margin	12.0 %	-15.4 %	-5.2 %	15.9 %	16.7 %	6.9 %	
Asset turnover rate	35.2 %	16.8 %	18.3 %	45.4 %	29.6 %	36.3 %	
Liquidity							
Ending current ratio	1.88	2.64	7.99	3.01	1.98	1.32	
Ending working capital	82,615	20,463	59,847	71,726	133,665	87,010	
End working capital to gross inc	27.1 %	76.2 %	77.2 %	42.9 %	38.5 %	13.3 %	
Term debt coverage ratio	218.7 %	647.7 %	207.6 %	297.1 %	283.8 %	131.7 %	
Expense as a percent of income	82.1 %	82.5 %	74.4 %	71.8 %	75.2 %	83.8 %	
Interest as a percent of income	4.0 %	9.5 %	2.1 %	3.9 %	3.9 %	5.1 %	
Solvency (market)							
Number of farms	66	14	8	19	17	5	
Ending farm assets	915,330	276,506	434,113	593,249	1,392,928	2,245,622	
Ending farm liabilities	260,893	63,774	58,505	134,530	321,312	784,762	
Ending total assets	1,010,013	369,827	534,478	680,620	1,522,610	2,281,374	
Ending total liabilities	268,578	85,155	58,505	140,154	323,370	784,762	
Ending net worth	741,435	284,672	475,974	540,466	1,199,240	1,496,612	
Net worth change	44,796	29,200	16,298	39,639	74,311	43,121	
Ending farm debt to asset ratio	29 %	23 %	13 %	23 %	23 %	35 %	
Beg total debt to asset ratio	28 %	25 %	11 %	21 %	22 %	37 %	
End total debt to asset ratio	27 %	23 %	11 %	21 %	21 %	34 %	
Nonfarm Information							
Net nonfarm income	23,030	45,131	23,544	17,983	16,212	13,985	
Farms reporting living expenses	17	1	4	6	5	1	
Total family living expense	29,184	-	33,980	26,608	30,924	-	
Total living, invest, & capital	40,802	-	44,315	29,447	41,074	-	
Crop Acres							
Total acres owned	415	127	297	214	737	1,092	
Total crop acres	655	101	249	578	912	1,896	
Total crop acres owned	235	49	104	125	432	681	
Total crop acres cash rented	200	25	57	179	285	449	
Total crop acres share rented	217	27	89	274	195	766	
		<b>7</b> 73				100	

#### Financial Summary Missouri Farm Business Management Analysis Program (Farms Sorted By Gross Farm Income)

2003 Annual Report of Missouri FBMA Farms

(Farms Softed By Farm Type)								
	Avg. Of All Farms	Crop	Hog	Beef	Crop and Hog	Crop and Beef	Other	
Number of farms	66	23	4	12	5	12	9	
Income Statement Gross cash farm income Total cash farm expense Net cash farm income Inventory change Depreciation and capital adjust Net farm income	305,299 252,320 52,979 2,622 -17,232 38,369	295,075 214,973 80,102 -15,535 -22,052 42,515	1,149,499 1,024,360 125,139 86,168 -74,173 137,134	158,003 19,891 11,855 -7,975	368,438 336,550 31,888 -2,124 -6,544 23,220	163,272 119,699 43,572 -4,764 -11,812 26,996	297,650 278,828 18,822 12,863 -6,074 25,611	
Profitability (cost) Labor and management earnings Rate of return on assets Rate of return on equity Operating profit margin Asset turnover rate	15,363 4.2 % 3.8 % 12.0 % 35.2 %	15,027 3.5 % 2.7 % 9.7 % 36.4 %	103,416 12.7 % 17.5 % 20.3 % 62.8 %	14,599 4.6 % 6.6 % 15.8 % 29.2 %	-8,792 2.4 % 0.1 % 8.8 % 27.1 %	-5,514 2.1 % 1.1 % 10.6 % 20.1 %	19,205 6.0 % 6.3 % 11.2 % 53.6 %	
Liquidity Ending current ratio Ending working capital End working capital to gross inc Term debt coverage ratio Expense as a percent of income Interest as a percent of income	1.88 82,615 27.1 % 218.7 % 82.1 % 4.0 %	1.95 101,061 34.2 % 131.1 % 77.4 % 5.9 %	1.93 204,578 17.8 % 244.0 % 82.9 % 2.1 %	1.17 13,569 7.6 % 20,061.9 % 83.1 % 1.5 %	1.65 94,698 25.7 % 907.9 % 91.8 % 6.7 %	2.57 95,810 58.7 % 415.6 % 76.2 % 5.1 %	2.07 50,674 17.0 % 272.0 % 89.9 % 2.6 %	
Solvency (market) Number of farms Ending farm assets Ending farm liabilities Ending total assets Ending total liabilities Ending net worth Net worth change Ending farm debt to asset ratio Beg total debt to asset ratio End total debt to asset ratio	66 915,330 260,893 1,010,013 268,578 741,435 44,796 29 % 28 % 27 %	23 1,156,490 369,257 1,240,081 370,930 869,151 54,415 32 % 32 % 32 % 30 %	4 1,259,997 392,658 1,273,747 392,658 881,089 129,043 31 % 36 % 31 %	12 565,504 155,280 703,797 156,407 547,390 27,402 27 % 22 % 22 %	5 1,214,852 511,739 1,269,131 511,739 757,391 9,383 42 % 41 % 40 %	12 1,015,970 120,117 1,132,986 145,319 987,667 33,962 12 % 13 % 13 %	9 337,165 143,546 394,152 160,523 233,629 41,276 43 % 44 % 44 % 41 %	
Nonfarm Information Net nonfarm income Farms reporting living expenses Total family living expense Total living, invest, & capital	23,030 17 29,184 40,802	17,428 7 22,651 40,376	-	34,637 2 -	11,554 2 -	30,728 5 35,612 48,354	30,097 1 -	
Crop Acres Total acres owned Total crop acres Total crop acres owned Total crop acres cash rented Total crop acres share rented	415 655 235 204 217	545 1,142 422 343 377	175 248 74 79 95	353 116 61 56	410 953 241 447 265	533 507 226 79 203	117 390 67 155 167	

#### Financial Summary Missouri Farm Business Management Analysis Program (Farms Sorted By Farm Type)

2003 Annual Report of Missouri FBMA Farms

(Farms Sorted By Debt To Asset Ratio)							
	Avg. Of Less than						
	All Farms	20%	20% - 40%	40% - 60%	60% - 80%		
Number of farms	66	34	16	12	4		
Income Statement		4					
Gross cash farm income	305,299	167,433	273,188	657,981	547,559		
Total cash farm expense	252,320	126,130	207,776	591,438	485,760		
Net cash farm income	52,979	41,304	65,412	66,543	61,799		
Inventory change	2,622	9,989	-3,632	14,973	-72,030		
Depreciation and capital adjust	-17,232	-10,858	-19,284	-33,851	-13,351		
Net farm income	38,369	40,434	42,497	47,665	-23,582		
Profitability (cost)							
Labor and management earnings	15,363	14,019	18,213	37,198	-44,613		
Rate of return on assets	4.2 %	4.5 %	4.3 %	6.9 %	0.0 %		
Rate of return on equity	3.8 %	4.3 %	3.5 %	12.2 %	-14.0 %		
Operating profit margin	12.0 %	16.0 %	13.1 %	11.4 %	-0.2 %		
Asset turnover rate	35.2 %	28.4 %	32.6 %	61.1 %	28.6 %		
Liquidity							
Ending current ratio	1.88	4.45	1.77	1.43	0.82		
Ending working capital	82,615	101,870	85,261	72,864	-62,384		
End working capital to gross inc	27.1 %	60.8 %	31.2 %	11.1 %	-11.4 %		
Term debt coverage ratio	218.7 %	847.5 %	169.4 %	183.0 %	68.1 %		
Expense as a percent of income	82.1 %	71.3 %	77.2 %	88.1 %	102.2 %		
Interest as a percent of income	4.0 %	2.4 %	6.5 %	2.4 %	10.3 %		
Solvency (market)							
Number of farms	66	34	16	12	4		
Ending farm assets	915,330	781,238	1,142,024	800,171	1,493,815		
Ending farm liabilities	260,893	72,820	349,836	400,762	1,084,130		
Ending total assets	1,010,013	882,377	1,235,291	879,904	1,584,134		
Ending total liabilities	268,578	73,889	357,726	426,567	1,092,876		
Ending net worth	741,435	808,488	877,566	453,337	491,258		
Net worth change	44,796	42,188	57,230	53,923	-10,149		
Ending farm debt to asset ratio	29 %	9 %	31 %	50 %	73 %		
Beg total debt to asset ratio	28 %	9 %	32 %	51 %	69 %		
End total debt to asset ratio	27 %	8 %	29 %	48 %	69 %		
Nonfarm Information							
Net nonfarm income	23,030	21,350	27,220	27,045	8,510		
Farms reporting living expenses	17	6	6	3	2		
Total family living expense	29,184	33,601	28,201	-	-		
Total living, invest, & capital	40,802	45,389	45,684	-	-		
Crop Acres							
Total acres owned	415	406	513	227	660		
Total crop acres	655	468	815	648	1,632		
Total crop acres owned	235	202	353	89	472		
Total crop acres cash rented	204	89	291	188	876		
Total crop acres share rented	217	176	171	370	284		
		20.00120		12002	,		

#### Financial Summary Missouri Farm Business Management Analysis Program (Farms Sorted By Debt To Asset Ratio)

	(Farms Sorted By Age Of Operator)							
	Avg. Of All Farms	Less than 31	31 - 40	41 - 50	51 - 60	Over 60		
Number of farms	66	5	15	15	21	10		
Income Statement								
Gross cash farm income	305,299	70,757	382,194	259,221	362,867	255,453		
Total cash farm expense	252,320	67,298	323,381	215,700	300,315	192,380		
Net cash farm income	52,979	3,458	58,813	43,521	62,552	63,074		
Inventory change	2,622	21,386	10,851	4,491	-5,430	-4,997		
Depreciation and capital adjust	-17,232	4,511	-24,496	-15,700	-16,200	-21,677		
Net farm income	38,369	29,356	45,168	32,312	40,922	36,400		
Profitability (cost)								
Labor and management earnings	15,363	26,522	32,643	7,665	14,372	-8,897		
Rate of return on assets	4.2 %	18.8 %	8.1 %	2.7 %	4.2 %	1.5 %		
Rate of return on equity	3.8 %	37.0 %	11.4 %	1.8 %	3.6 %	0.4 %		
Operating profit margin	12.0 %	23.9 %	14.4 %	8.2 %	13.3 %	6.7 %		
Asset turnover rate	35.2 %	78.8 %	56.4 %	33.5 %	31.8 %	21.7 %		
Liquidity								
Ending current ratio	1.88	2.62	1.72	1.76	1.82	2.74		
Ending working capital	82,615	30,453	67,606	74,952	102,914	100,075		
End working capital to gross inc	27.1 %	43.0 %	17.7 %	28.9 %	28.4 %	39.2 %		
Term debt coverage ratio	218.7 %	- %	208.2 %	137.3 %	237.8 %	744.1 %		
Expense as a percent of income	82.1 %	73.0 %	82.7 %	81.8 %	84.1 %	76.6 %		
Interest as a percent of income	4.0 %	2.0 %	3.1 %	4.8 %	4.7 %	3.2 %		
Solvency (market)								
Number of farms	66	5	15	15	21	10		
Ending farm assets	915,330	140,235	582,132	1,097,786	1,103,867	1,133,066		
Ending farm liabilities	260,893	62,063	235,331	341,785	332,180	127,609		
Ending total assets	1,010,013	149,306	648,562	1,169,361	1,221,360	1,299,691		
Ending total liabilities	268,578	63,321	254,748	348,629	337,180	127,809		
Ending net worth	741,435	85,985	393,813	820,733	884,180	1,171,882		
Net worth change	44,796	17,504	48,649	47,859	49,341	38,522		
Ending farm debt to asset ratio	29 %	44 %	40 %	31 %	30 %	11 %		
Beg total debt to asset ratio	28 %	42 %	43 %	32 %	29 %	12 %		
End total debt to asset ratio	27 %	42 %	39 %	30 %	28 %	10 %		
Nonfarm Information		a a se						
Net nonfarm income	23,030	6,154	25,434	31,006	18,572	25,262		
Farms reporting living expenses	17	-	4	4	7	2		
Total family living expense	29,184	-	28,482	13,890	36,883	-		
Total living, invest, & capital	40,802	-	32,492	37,064	45,155	-		
Crop Acres	8 ma							
Total acres owned	415	44	157	488	502	696		
Total crop acres	655	304	470	816	843	474		
Total crop acres owned	235	34	60	323	364	192		
Total crop acres cash rented	204	237	59	277	296	100		
Total crop acres share rented	217	33	351	215	183	183		

#### Financial Summary Missouri Farm Business Management Analysis Program (Farms Sorted By Age Of Operator)

2003 Annual Report of Missouri FBMA Farms

#### Farms With 2000+ Hours Operator Labor

Financial Summary Missouri Farm Business Management Analysis Program (Farms Sorted By Net Farm Income)								
Avg. Of								
	All Farms	Low 25%	25 - 50%	50 - 75%	High 25%			
Number of farms	48	11	13	11	13			
Income Statement								
Gross cash farm income	400,697	296,554	406,901	228,076	628,678			
Total cash farm expense	330,740	256,671	351,358	153,020	523,175			
Net cash farm income	69,957	39,884	55,543	75,056	105,503			
Inventory change	2,551	-40,081	-4,140	-11,824	57,478			
Depreciation and capital adjust Net farm income	-21,910 50,597	-11,062 -11,259	-22,241 29,162	-14,831 48,401	-36,750 126,231			
	00,001	11,200	20,102	40,401	120,201			
Profitability (cost) Labor and management earnings	22 200	26.076	11.000	40.047	00 107			
Rate of return on assets	22,389 4.6 %	-36,076 -1.1 %	11,902 2.4 %	18,847	83,187			
Rate of return on equity	4.4 %	-7.8 %	0.1 %	3.8 % 3.3 %	10.0 % 12.5 %			
Operating profit margin	12.7 %	-4.7 %	6.1 %	10.1 %	23.3 %			
Asset turnover rate	36.4 %	23.7 %	39.9 %	37.4 %	42.8 %			
Liquidity								
Ending current ratio	1.86	1.17	1.44	2.49	2.51			
Ending working capital	102,564	22,190	58,908	81,819	231,783			
End working capital to gross inc	25.6 %	7.5 %	14.5 %	35.9 %	36.9 %			
Term debt coverage ratio	205.9 %	100.0 %	97.3 %	320.5 %	251.7 %			
Expense as a percent of income	82.2 %	100.1 %	87.2 %	72.1 %	76.4 %			
Interest as a percent of income	3.9 %	8.8 %	3.4 %	3.6 %	2.6 %			
Solvency (market)								
Number of farms	48	11	13	11	13			
Ending farm assets	1,131,196	1,073,704	808,178	954,753	1,652,160			
Ending farm liabilities	332,075	437,620	358,276	167,510	355,812			
Ending total assets	1,215,883	1,147,227	880,386	1,038,884	1,759,242			
Ending total liabilities	336,447	437,848	366,315	169,420	362,109			
Ending net worth	879,436	709,379	514,071	869,465	1,397,133			
Net worth change Ending farm debt to asset ratio	49,887 29 %	-7,883	40,957	33,235	121,789			
Beg total debt to asset ratio	29 %	41 % 39 %	44 % 43 %	18 % 17 %	22 %			
End total debt to asset ratio	28 %	38 %	43 %	16 %	23 % 21 %			
No. forma la forma di sa								
Nonfarm Information Net nonfarm income	14,218	17,780	12 660	14 554	44 470			
Farms reporting living expenses	14,210	4	13,669 5	14,551	11,470			
Total family living expense	27,772	35,318	24,231	1	24,348			
Total living, invest, & capital	38,928	37,877	27,068		56,182			
Crop Acres								
Total acres owned	520	636	434	414	597			
Total crop acres	834	774	838	758	947			
Total crop acres owned	300	360	240	122	459			
Total crop acres cash rented	256	289	284	98	334			
rotal crop acres cash rented								

2003 Annual Report of Missouri FBMA Farms