

***2010 ANNUAL REPORT OF MISSOURI
FARM BUSINESS MANAGEMENT ANALYSIS PROGRAM**

By

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This report summarizes the individual farm records of the cooperators of the Missouri Farm Business Management Analysis (FBMA) Program for 2010. The Farm Business Management Analysis Program is a component of the public school agriculture offerings for adults. The state of Missouri, through the Division of College and Career Readiness of the Department of Elementary and Secondary Education and the National Institute of Food and Agriculture (USDA), through the Farm Business Management and Benchmarking Program, provided funds in support of the program. The staff of the Department of Agricultural Education at the University of Missouri developed the program and worked with staff in the Department of Elementary and Secondary Education and the Missouri Department of Agriculture in implementing the program.

The purpose of FBMA is to help farm families achieve their farm business and family goals through improved management, organization, and efficiency of their farm businesses. To accomplish the purpose, local adult agricultural education instructors assist enrollees in establishing a good accounting system, make regular on-site visits to enrollees' farms to assist in developing strategies to improve the profitability of the farm business, teach in-depth classes relating to farm business management skills, and use FinPack along with the enrollees' accounting program to complete an annual analysis of records, providing a comparative database for assisting in management decisions.

Whole-farm financial information and enterprise costs and returns are reported. The year-end analysis of the individual farms was performed by local adult agriculture instructors of Missouri. The individual analyses were checked and summarized by Norman Rohrbach and Sandra Kaiser of the Department of Agricultural Education at the University of Missouri. Tables in this report were created using FinPack and RankEm Central, copyrighted software of the Center for Farm Financial Management, University of Minnesota.

Data from 138 Missouri farms are included in this report. Additional farms' records were submitted, but omitted from the summary because of incomplete information at the time the report was prepared.

All of the farms in the Missouri database submitted information for a *whole farm* financial analysis. A smaller number submitted data for complete *crop and livestock enterprise* analyses in addition to the whole farm data. This summary includes crop and livestock reports on each enterprise with four or more farms submitting complete enterprise records.

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*This summary of records and previous year's summaries may be viewed on the internet at the Missouri Adult Agriculture Education website - - adultaged.missouri.edu.

**Missouri Farm Business Management Analysis Program
Program Locations – 2010**

Central

Boonville	John Sponaugle
California	Dale Hodges
Pleasant Hill	A. J. Wingard & Mike Keilholz
Santa Fe (Alma)	Brittany Hemme
Sweet Springs	Dennis Dohrman

Northeast

Edina (Knox Co.)	Joanie Baker
Kirksville	Tom Primmer
Mexico	Ted DeVault
Monroe City	Steve Yates
North Shelby	Jesse Schwanke
Ralls Co. (Center)	Bruce Fowler

Northwest

Braymer	Shawn Coats
Chillicothe	Brian Thompson & Jim Grozinger
Maryville	Jeremy Lacy
Stet	Cheryl Ficken

Southwest

Lamar	Joe Pace
Lebanon	Craig Evans
Jasper	Robert Pope

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